

August 14, 2025

Subject: Company's operating results for the 2nd quarter of 2025 ended June 30, 2025

To: The President

The Stock Exchange of Thailand

Yuasa Battery (Thailand) Public Company Limited ("the Company") would like to clarify the operating results for the second quarter of 2025 ended June 30, 2025, as follows:

Performance Summary of Q2/2025

In this quarter, the Company reported a net profit of 77.27 million baht, an increase of 12.47 million baht or 19.2% from the first quarter, and an increase of 27.12 million baht or 54.1% compared to the second quarter of 2024. In May 2025, the Company utilized tax benefits from investment promotion by the Board of Investment of Thailand (BOI) totaling 23.28 million baht. These benefits were from 3 projects including the solar panel installation project on the wastewater treatment plant roof amounting to 0.78 million baht, automation system for YT Line 4 production line project amounting to 15.76 million baht, and the Enterprise Resource Planning (ERP) system installation project amounting to 6.74 million baht.

1. Operating Results

Unit: Million baht	Q2/ 2025	Q1/ 2025	QoQ	Q2/ 2024	YoY	6M 2025	6M 2024	YoY
Sales of goods	729.78	734.94	(0.7%)	710.32	2.7%	1,464.72	1,417.49	3.3%
Cost of sales	539.02	524.78	2.7%	547.60	(1.6%)	1,063.80	1,083.53	(1.8%)
Gross margin	190.77	210.16	(9.2%)	162.72	17.2%	400.93	333.95	20.1%
Other income	4.17	3.46	20.6%	5.06	(17.6%)	7.62	8.53	(10.7%)
Selling & administrative expenses	127.50	131.93	(3.4%)	120.26	6.0%	259.43	239.76	8.2%
Finance cost	0.13	0.14	(3.4%)	0.14	(2.5%)	0.27	0.28	(3.8%)
Income tax expenses (benefits)	(9.97)	16.76	(159.5%)	(2.77)	260.0%	6.78	8.49	(20.1%)
Net profit	77.27	64.80	19.2%	50.15	54.1%	142.06	93.95	51.2%
Earnings per share (Baht/share)	0.72	0.60	19.2%	0.47	54.1%	1.32	0.87	51.2%

1.1 Quarterly operating results

- i. Sales of goods: In the second quarter of 2025, the Company recorded Sales of goods of 729.78 million baht, a decrease of 5.16 million baht or 0.7% from the first quarter. The decline was mainly due to lower sales of motorcycle batteries in the Modern Trade Market (MTD) and the Original Equipment Market (OEM), totaling 40.93 million baht, driven by a slowdown in the domestic market and the postponement of production plans by motorcycle manufacturers to the third quarter.

Compared to the same quarter of 2024, Sales of goods increased by 2.7% or 19.46 million baht, mainly due to a 21.17 million baht increase in sales of automotive batteries in the domestic Replacement Equipment Market (REM), as well as increases of 17.40 million baht and 9.86 million baht in sales of motorcycle batteries in the OEM market and OEM export market, respectively.

- ii. Cost of sales: In the second quarter of 2025, the Company reported total cost of sales of 539.02 million baht, representing 73.9% of Sales of goods. This figure increased compared to the first quarter of 2025 but decreased from the same quarter of 2024, when cost of sales accounted for 71.4% and 77.1% of Sales of goods, respectively. The year-on-year decrease was primarily driven by lower lead prices and the continued appreciation of the Thai baht, which reduced the cost of raw materials and imported goods for sale. The change in the cost of sales ratio from the previous quarter reflected a decrease in sales of motorcycle batteries alongside an increase in sales of automotive batteries, which carry different gross profit margins.

- iii. Selling and administrative expenses: In the second quarter of 2025, the Company recorded total selling and administrative expenses of 127.50 million baht, representing 17.5% of Sales of goods. Compared with the first quarter of 2025, these expenses decreased by 4.43 million baht, and their proportion to Sales of goods declined slightly, mainly due to a 2.50 million baht reduction in promotional expenses, as well as a decrease in excise tax in line with slower sales from the previous quarter. However, compared with the same quarter of the previous year, selling and administrative expenses increased in both absolute value and as a percentage of Sales of goods, rising by 7.24 million baht. This increase was mainly attributable to higher personnel expenses, IT-related expenses, and an increase in excise tax in line with higher domestic sales.

1.2 Six-month operating results

- i. Sales of goods: For the first six months of this year, the Company recorded an increase in Sales of goods of 47.24 million baht, or 3.3%, compared to the same period last year. Sales of motorcycle batteries increased by 36.85 million baht, driven by growth in domestic sales and the OEM market, particularly the OEM export market, which saw an increase in Sales of goods of 19.53 million baht. Sales of automotive batteries also rose by 19.32 million baht, due to a 60.07 million baht, or 24.5%, increase in the REM market compared to the same period last year. However, exports of both automotive and motorcycle batteries declined by approximately 19.41 million baht compared to the first six months of the previous year, primarily due to the closure of the Thailand-Myanmar border under Thailand's border security measures.
- ii. Cost of sales: For the first six months of this year, the Company recorded total cost of sales of 1,063.80 million baht, representing 72.6% of Sales of goods. This was a decrease from the same period in 2024, when the proportion stood at 76.4%, primarily due to lower price of lead which is a key raw material and the appreciation of the Thai baht against the US dollar.
- iii. Selling and administrative expenses: For the first six months of 2025, selling and administrative expenses increased by 19.67 million baht compared to the same period last year, with the ratio to Sales of goods rising by 0.8%. The increase was primarily driven by excise tax following an increase in domestic sales, personnel expenses, costs related to the Enterprise Resource Planning (ERP) system, maintenance of computer and network equipment, and losses from the sale of machinery scrap.

2. Financial Position

Table showing summaries of financial position

Unit: Million baht	Jun 30, 2025	Dec 31, 2024	Increase/ (Decrease)	%
Assets				
Current assets				
Cash and cash equivalents	592.66	562.82	29.84	5.3%
Trade and other current receivables	401.90	375.73	26.17	7.0%
Inventories	318.63	343.40	(24.77)	(7.2%)
Other current assets	1.76	2.16	(0.40)	(18.5%)
Total current assets	1,314.95	1,284.10	30.85	2.4%
Non-current assets				
Property, plant, and equipment	459.65	469.68	(10.03)	(2.1%)
Other non-current assets	69.70	59.90	9.80	16.4%
Total non-current assets	529.35	529.58	(0.23)	(0.0%)
Total assets	1,844.30	1,813.68	30.62	1.7%
Liabilities and shareholders' equity				
Current liabilities				
Trade and other current payables	368.02	429.34	(61.32)	(14.3%)
Other current liabilities	34.85	25.30	9.55	37.7%
Total current liabilities	402.87	454.64	(51.77)	(11.4%)
Total non-current liabilities	144.33	138.49	5.84	4.2%
Total liabilities	547.19	593.12	(45.93)	(7.7%)
Shareholders' equity	1,297.10	1,220.55	76.55	6.3%
Total liabilities and shareholders' equity	1,844.30	1,813.68	30.62	1.7%

2.1 The Company's total assets as of June 30, 2025, amounted to 1,844.30 million baht, consisting of current assets of 1,314.95 million baht and non-current assets of 529.35 million baht. Current assets increased by 30.85 million baht compared to the balance as of December 31, 2024, primarily due to a 29.84 million baht increase in cash and cash equivalents, driven by operating profits combined with a reduction in inventories of raw materials and goods in transit. Meanwhile, non-current assets decreased by 0.23 million baht.

2.2 The Company's total liabilities as of June 30, 2025, amounted to 547.19 million baht, representing a decrease of 45.93 million baht from the total liabilities as of December 31, 2024. The decrease was primarily due to a reduction in trade and other current payables.

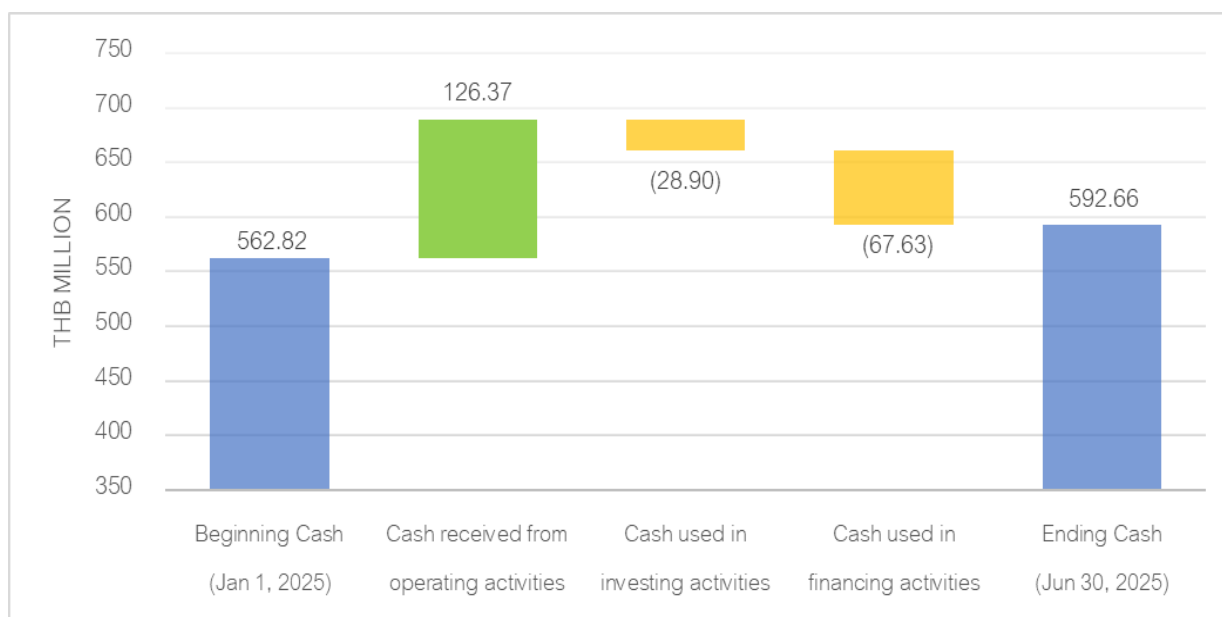
2.3 The Company's shareholders' equity as of June 30, 2025, totaled 1,297.10 million baht, an increase of 76.55 million baht, or 6.3%, compared to the end of the previous year. The increase was attributable to the following:

(+) Profits in the first six months of 2025 totaling 142.06 million baht.

(-) Dividend payment to shareholders for the 2024 operating results amounting to 65.51 million baht

3. Cash flows

Chart summarizing cash flows of 6-month period



As of June 30, 2025, the Company recorded cash and cash equivalents totaling 592.66 million baht. Details of each activity were summarized as follows:

3.1 Net cash flows received from operating activities totaled 126.37 million baht. Key issues affecting changes were the followings:

(+) Operating profits of 191.91 million baht;

(-) Increase in trade and other current receivables of 24.63 million baht;

(+) Decrease in inventories of 24.21 million baht;

(+) Decrease in other current assets of 0.40 million baht;

(-) Increase in trade and other non-current receivables of 4.12 million baht;

- (-) Decrease in trade and other payables of 61.82 million baht;
- (-) Employee benefit payments of 0.31 million baht;
- (+) Interest received of 0.98 million baht;
- (-) Interest paid of 0.23 million baht;

3.2 Net cash flows used in investing activities amounted to 28.90 million baht. This included advance payments of 1.64 million baht for the purchase of fixed asset and payments of 23.06 million baht for machinery and equipment and 4.41 million baht for intangible assets. Meanwhile, the Company received 0.21 million baht in cash from the disposal of certain unused machinery and equipment.

3.3 Net cash flows used in financing activities amounted to 67.63 million baht, consisting of dividend payments to shareholders of 65.51 million baht and lease liability repayments of 2.12 million baht.

4. Financial ratio

Key financial ratio items

	Q2/ 2025	Q1/ 2025	Q2/ 2024	6M2025	6M2024
Profitability ratio (%)					
Gross profit margin	26.14	28.60	22.91	27.37	23.56
Operating profit margin	9.24	11.12	6.69	10.18	7.25
Net profit margin	10.59	8.82	7.06	9.70	6.63

	Q2/ 2025	Q1/ 2025	Q2/ 2024
Liquidity ratio (times)			
Current ratio*	3.26	3.19	2.85
Quick ratio*	2.47	2.31	2.01
Account Receivable turnover**	7.74	7.87	7.64
Collection period (days)	47	46	48
Account Payable turnover**	11.40	10.03	10.89
Payment period (days)	32	36	34

* ratios as at end of quarter ** data of last four quarters until the period were used in calculation

The Company's current ratio as of June 30, 2025, slightly increased compared to the previous quarter and the same quarter of 2024, due to an increase in cash while current liabilities showed a slight declining trend. The quick ratio continued to improve, mainly driven by an increase in highly liquid current assets, such as cash and cash equivalents. The average collection period stood at 47 days, which is close to the previous quarter and slightly lower than the prior year. The Company places strong emphasis

on effective debt monitoring. Meanwhile, the average payment period decreased from the previous quarter and the same period last year to 32 days in this quarter, due to revised payment terms allowing earlier settlements. This was aimed at securing lower raw material costs. The faster payment terms did not negatively impact the Company's liquidity management.

Regarding profitability ratios, the operating profit margin for the first six months of 2025 increased significantly compared to the same period in 2024. The main factors influencing this improvement were the decline in lead prices, a key raw material, and the appreciation of the Thai baht. On a quarterly basis, both the gross profit margin and operating profit margin decreased from the first quarter of the year due to a lower proportion of sales from higher-margin products. However, the net profit margin in this quarter increased compared to the previous quarters, mainly because the Company received tax incentives from the BOI for three projects including the installation of solar panels on the wastewater treatment plant roof, automation of the YT Line 4 production line, and the implementation of an ERP system.

Please be informed accordingly.

Yours sincerely,

-signature-

Mr. Tsunenori Yoshimura
Chief Executive Officer